

Christmas and 2019 are just around the corner, the ITS Vietnam team would like to wish you a happy holiday season with your loved ones! We'd also like to thank you for supporting us in the past year(s). We look forward to a successful 2019 together with you! On that note, our office will be closed on Monday (December 31) and Tuesday (January 01, 2019). Nonetheless, our on-call staff will be available for any needed assistance.



## ITS NEWS

### **ITS WILL BE AT THE ATF TRAVEX 2019 IN HA LONG, VIETNAM**



From Jan. 14 to Jan. 18, we will be at the ATF Travex 2019 in Ha Long, Vietnam, booth no. C13. We hope to see you there so we can share with you great business opportunities in Vietnam and Indochina region.

If you are planning to attend this event and would like to schedule an appointment with our Marketing Team, please send us an appointment request to [sm@itsvietnam.com](mailto:sm@itsvietnam.com). See you in Ha Long!

### **ITS SUCCESSFULLY ATTENDED THE 2018 USTOA CONFERENCE**

The 2018 USTOA Annual Conference & Marketplace took place November 26 to November 30, at the JW Marriott Phoenix Desert Ridge in Phoenix, AZ. ITS attended this conference, which has distinguished itself for being the only travel industry event in the United States that brings together the leading North American travel companies with tourism suppliers and destinations from around the globe.

All activities at this crucial conference were planned to give Associate Members the time to meet America's most respected and renowned tour operators. For ITS, this has always been a crucial conference because it brings our marketing team in direct contact with travel buyers and decision makers with unprecedented access to travel industry leaders and decision makers representing the top US-based travel companies whose combined annual sales volume exceeds \$15 billion. This was a successful event for ITS which engaged many companies looking to bring tourism to Vietnam during 2019 & 2020, and it should be noted that at the USTOA Symposium on Travel Trends, delegates were told that Vietnam and Indochina has now become #5 in terms of destinations most requested by travel Agents in 2019 and 2020. ITS met with the top tour operators in North America, and as a result, will play an new active role in fulfilling more destination management services required by the best-know tour companies in the world.

## ITS PRODUCT NEWS

### **OUR ONLINE BOOKING ENGINE IS AVAILABLE NOW**

In order to provide better experiences when making a booking with ITS, we have developed our online booking engine at [online.itsvietnam.com](http://online.itsvietnam.com). Upon receiving access, agents will be able to check and book products ranging from hotel to tour/golf package as well as additional sightseeing service. By taking advantage of our online booking engine, agents can be more time-efficient by not having to wait for us to

respond back when sending a new request due to time-zone difference. Reach out to us at [sm@itsvietnam.com](mailto:sm@itsvietnam.com) to receive more information on this great tool!

## **KN GOLFLINKS CAM RANH – LATEST GOLF COURSE IN KHANH HOA PROVINCE**

KN Cam Ranh Golf Links is a Greg Norman-designed signature course. It's one of only a handful of true links courses in Asia and is part of an 800-hectare mega-project including eight kilometers of prime oceanfront land along the East Sea which is dominated by spectacular white sand-dunes and long gently curving coastline. The course is 5-minutes from the Cam Ranh International Airport and 20 minutes from the resort city of Nha Trang.

Professionally managed by IMG, Cam Ranh Golf Links runs like clockwork and offers 5-star service. The well-equipped clubhouse provides spectacular panoramic views of the surrounding landscape and out over Cam Ranh Bay itself. Together with the links golf course and clubhouse, multiple hotels, entertainment areas, a marina, a theme park, and villas form the total Cam Ranh Links Golf Resort.



## **TRAVEL NEWS**

### **FIRST FLIGHT OF BAMBOO AIRWAYS HAS BEEN SCHEDULED**

Vietnam's airline industry is about to welcome a new player, Bamboo Airways, which is scheduled to launch its first flight on December 27, 2018. Operated by FLC Group, which is one of the biggest hotel suppliers in Vietnam, Bamboo Airways will serve destinations like Ho Chi Minh City, Quang Ninh, Thanh Hoa, Quy Nhon, and Quang Binh where their hotels and golf courses network are based. Together with the new flight routes, ITS' golfer travelers will have more options to design their trip to Vietnam.